





# OTG LATIN AMERICA ETF | OTGL

On-the-Ground Investing | Q3 2025

## INVESTMENT STRATEGY

-  Invests across Latin American countries, from Mexico to Argentina, excluding the Caribbean islands
-  Offers a broadly diversified portfolio of equities
-  Focused research on companies we believe have growth potential due to market inefficiencies often overlooked by mainstream investment managers

## KEY DIFFERENTIATORS

-  A concentrated / best ideas portfolio of typically 40-60 holdings
-  An opportunistic and style-agnostic investment approach that allows the flexibility to invest across geographies, market caps, and sectors
-  An investment team with "boots on the ground" in LATAM
-  Access to an established network of local experts and security analysts throughout LATAM

## FUND FACTS

**Objective** | Seeks long-term capital appreciation through investments in Latin American (LATAM) securities.

**Inception** | 7/14/2025

**Ticker** | OTGL

**Primary Exchange** | Nasdaq

**CUSIP** | 26923Q689

**Gross Expense Ratio** | 0.95%



**Mauricio Alvarez**  
CEO, Portfolio Manager

15+ years of investment industry experience

Economics specialist from Bolivia and Spain with significant experience in investment advisory roles at Credibolsa Investments and Nacional de Valores

Previously held key banking roles, including Assistant VP and Branch Manager at MidAmerica Bank, now PNC Bank in Chicago

Before heading Strategic Asset Management Ltd., served as CEO and COO of Mercantil Santa Cruz Agencia de Bolsa



**Alejandro Lazo de la Vega**  
Head of Sales

15+ years of investment industry experience

Previously served as CIO for Bolivia's leading life insurance company and Portfolio Manager at Credifondo SAFI, S.A.

Diverse experience includes role as currency trader and operations manager in Bolivia and the U. S.

BS in Business Administration from Barton College, MBA with a Corporate Finance specialization from the European School of Business in Madrid, Spain.





## Investment Committee

Our Investment Committee is an experienced team of investment professionals. We've got decades of hands-on experience managing capital and risk across multiple market cycles in Latin America.

We actively monitor each of our portfolio holdings making adjustments when necessary, and are always assessing new opportunities. With deep fundamental expertise, and first hand knowledge of the history and culture of the region, we're able to invest with insight into the political, social, cultural, and financial drivers impacting the markets.

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## Important Information

***Investors should consider the investment objectives, risks, charges, and expenses of the Fund carefully before investing. This and additional information can be found in the Fund's prospectus, which may be obtained by calling 888.716.7116. Please read the prospectus carefully before investing.***

**Investing involves risk. Loss of principal is possible.**

ETFs are subject to additional risks that do not apply to conventional mutual funds, including the risks that the market price of an ETF's shares may trade at a premium or discount to its net asset value, an active secondary trading market may not develop or be maintained, or trading may be halted by the exchange in which they trade, which may impact an ETF's ability to sell its shares.

Shares of any ETF are bought and sold at market price (not NAV) and are not individually redeemed from the ETF. Brokerage commissions will reduce returns.

The risks of investing in foreign companies, including those located in emerging market countries, can increase the potential for losses in the Fund and may include currency fluctuations, political and economic instability, less government regulation, less publicly available information, limited trading markets, and differences in financial reporting standards, including recordkeeping standards, less stringent regulation of securities markets, and differences in accounting methods.

Diversification does not eliminate the risk of experiencing investment loss.

The company was renamed OTG Asset Management, Ltd. effective October 2022.

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